

Heartwood Properties Limited
Incorporated in the Republic of South Africa
(Registration number 2017/654253/06)
CTSE Share code: 4AHWP
ISIN: ZAE400000044
("Heartwood Properties" or "the Company")

Unaudited consolidated interim financial results for the 6 months ended 31 August 2023

(Registration number 2017/654253/06)
Unaudited Consolidated Interim Financial Results for the 6 months ended 31 August 2023

## **Directors' Report**

#### **NATURE OF BUSINESS**

The main business of Heartwood Properties and its subsidiaries ("the Group") is to invest in and to develop commercial and industrial properties. The Group develops high quality sustainable buildings underpinned by solid property fundamentals to achieve superior long term returns for our shareholders.

The Group has defined its strategy and business model to:

- · service business operating in the medium to large owner-managed sector;
- businesses that require warehousing or office space; and/or
- may be looking to expand their operations.

Asset management and the majority of property management is performed internally by the Group.

Apart from the items highlighted below there has been no material changes to the information as published in the Property Entity Investors Report at 28 February 2023. A copy of this report can be found at <a href="https://www.heartwoodproperties.co.za">www.heartwoodproperties.co.za</a>

#### **HIGHLIGHTS**

The Group is pleased to present its results for the 6 months ended 31 August 2023.

Some of the highlights include:

- Net asset value ("NAV") per share of 99 cents at 31 August 2023 which was the same as at 31 August 2022. If the dividend
  paid is taken into account the NAV per share at 31 August 2023 increases to 101 cents. The NAV per share at 28 February
  2023 was 103 cents
- Loan-to-value ("LTV") of 50% at 31 August 2023, compared to 47% at 31 August 2022 and 51% at 28 February 2023.
- Rental income increase of 5% between the periods ending 31 August 2023 and 31 August 2022.
- Cash in excess of R14.3million at 31 August 2023 available to execute development pipeline.
- The Group has sold its 80% shareholding in Erf 733 Woodmead Ext 14 Proprietary Limited (which holds the property located at Erf643 Lanseria, effective 16 March 2023, for a total consideration of R7,238,498. The profit on the sale of the subsidiary was R1,539,050).
- The Group sold its investment property located at Erf 661, Lanseria for R18,400,000 with the effective date of 22 March 2023. The book value relating to this unit was calculated at R16,401,359.
- During the period under review, the Group started construction of a new distribution facility for a tenant based in Saxdowne, Western Cape. The project is purpose built for the tenant who is expected to start trading in the new premises in April 2024.
- External valuations, performed by independent, duly registered valuers were performed on the full portfolio at 28 February 2023.

Erf 20774, Somerset West was revalued by independent, duly registered valuers at 31 August 2023, taking into account the new lease on the premises. The fair value decreased by R2.9million from R52.1million as at 28 February 2023 to R49.2million as at 31 August 2023. The remainder of the portfolio has been accounted for at its year end independent valuations.

#### **DIVIDENDS**

The Group's dividend policy is to consider an interim and a final dividend in respect of each financial year. At its discretion, the board of directors ("the Board") may consider a special dividend, where appropriate. Depending on the perceived need to retain funds for expansion or operating purposes, the Board may pass on the payment of dividends.

During the 6 month period, Heartwood Properties declared and paid a dividend of R1,995,444 to the shareholders.

## **Condensed Statement of Financial Position**

|   |       | Group                                     |   |   |  |  |
|---|-------|---|---|---|--|--|
| Figures in Rand   | Notes | 31 August<br>2023<br>Unaudited            | 28 February<br>2023<br>Audited            | 31 August<br>2022<br>Unaudited            |  |  |
| Assets  |       |   |   |   |  |  |
| Non-Current Assets  |       |   |   |   |  |  |
| Property, plant and equipment   |       | 2,519,698                                 | 95,548                                    | 175,209                                   |  |  |
| Investment property   | 2     | 271,083,675                               | 269,373,962                               | 211,321,463                               |  |  |
| Lease incentive   |       | 866,562                                   | 984,201                                   | 1,101,839                                 |  |  |
| Operating lease asset   |       | 10,947,065                                | 10,695,527                                | 9,887,645                                 |  |  |
| Goodwill  |       | 19,110                                    | 19,110                                    | 19,110                                    |  |  |
| nvestments in joint ventures  |       | 1,265,784                                 |   | -   |  |  |
| Loans to group companies  | 3     | 3,519,966                                 | 3,420,174                                 |   |  |  |
| Loans receivable  |       | -   | -   | 840,546                                   |  |  |
| Investments at fair value   |       | 4,765,920                                 | 4,413,200                                 | -   |  |  |
|   |       | 294,987,780                               | 290,442,787                               | 227,699,464                               |  |  |
| Current Assets  |       |   |   |   |  |  |
| Operating lease asset   |       | 1,582,690                                 | 1,442,431                                 | 5,223,275                                 |  |  |
| Investments at fair value   |       | -   | -   | 3,179,360                                 |  |  |
| Trade and other receivables   |       | 3,361,817                                 | 8,576,750                                 | 1,587,260                                 |  |  |
| Current tax receivable  |       | 35  | 35  | 35  |  |  |
| Loans to group companies  | 3     | 346                                       |   | -   |  |  |
| Cash and cash equivalents   | 4     | 14,303,658                                |   | 2,729,591                                 |  |  |
|   |       | 19,248,546                                | 16,143,055                                | 12,719,521                                |  |  |
| Non-current assets held for sale  | 5     |   | 35,236,623                                | 33,500,000                                |  |  |
| Total Assets  |       | 314,236,326                               | 341,822,465                               | 273,918,985                               |  |  |
| Equity and Liabilities  |       |   |   |   |  |  |
| Equity  |       |   |   |   |  |  |
| Equity Attributable to Equity Holders of Parent   |       |   |   |   |  |  |
| Share capital   | 6     | 86,476,999                                | 86,476,999                                | 80,112,149                                |  |  |
| Foreign currency translation reserve  |       | 360,626                                   | 685,091                                   |   |  |  |
| Change in ownership reserve   |       | 141,047                                   | 141,047                                   |   |  |  |
| Accumulated profit  |       | 49,622,613                                | 54,559,825                                |   |  |  |
|   |       | 136,601,285                               | 141,862,962                               | 129,359,910                               |  |  |
| Non-controlling profit  |       | -   | 288,731                                   |   |  |  |
|   |       | 136,601,285                               | 142,151,693                               |   |  |  |
|   |       |   |   |   |  |  |
| Liabilities   |       |   |   |   |  |  |
|   |       |   |   |   |  |  |
| Non-Current Liabilities   |       | -   | _   | 50  |  |  |
| Non-Current Liabilities Loans from group companies  | 7     | -<br>142,265,243                          | -<br>134.600.042                          |   |  |  |
| Non-Current Liabilities Loans from group companies Interest-bearing borrowings Long term employee benefit | 7     | -<br>142,265,243<br>316,995               | -<br>134,600,042<br>680,182               | 89,943,898                                |  |  |
| Non-Current Liabilities Loans from group companies  | 7     | -<br>142,265,243<br>316,995<br>25,885,216 | -<br>134,600,042<br>680,182<br>28,883,675 | 50<br>89,943,898<br>115,739<br>26,853,567 |  |  |

## **Condensed Statement of Financial Position**

|   |       |                                | Group                          |                                |
|---|-------|--------------------------------|--------------------------------|--------------------------------|
| igures in Rand                                      | Notes | 31 August<br>2023<br>Unaudited | 28 February<br>2023<br>Audited | 31 August<br>2022<br>Unaudited |
| Current Liabilities Interest-bearing borrowings     | 7     | 2,142,985                      | 14,623,622                     | 21,552,928                     |
| Trade and other payables Long term employee benefit | ,     | 4,527,675<br>1,683,109         | 7,133,116<br>1,127,085         | 5,158,422<br>585,421           |
| Current tax payable                                 |       | 798,461                        | -                              | 303,421                        |
| Bank overdraft                                      | 4     | 15,357<br><b>9,167,587</b>     | 28,902<br><b>22,912,725</b>    | 11,091<br><b>27,307,862</b>    |
| Liabilities of disposal groups                      | 5     | -                              | 12,594,148                     |                                |
| Total Liabilities                                   |       | 177,635,041                    | 199,670,772                    | 144,221,116                    |
| Total Equity and Liabilities                        |       | 314,236,326                    | 341,822,465                    | 273,918,985                    |

## **Condensed Statement of Comprehensive Income**

|   |       |              | Group        |             |
|---|-------|--------------|--------------|-------------|
|   |       | 31 August    | 28 February  | 31 August   |
| Figures in Rand   | Notes | 2023         | 2023         | 2022        |
|   |       | Unaudited    | Audited      | Unaudited   |
| Rental received   | 8     | 15,433,201   | 29,601,491   | 14,724,281  |
| Straight-lining adjustment and incentive amortisation     |       | (1,724,480)  | 1,719,256    | 715,959     |
| Other operating income                                    |       | 1,558,833    | 566,976      | 639,151     |
| Fair value adjustments                                    |       | (1,301,234)  |              | (1,007,728) |
| Movement in credit loss allowances                        | 9     | (1,263,795)  | 343,912      | 294,638     |
| Other operating expenses                                  |       | (10,740,127) | (21,022,281) | (9,664,260) |
| Operating profit  |       | 1,962,398    | 18,083,981   | 5,761,103   |
| Investment income   |       | 1,005,310    | 528,570      | 143,596     |
| Finance costs   |       | (7,945,581)  | (10,554,402) | (4,695,605) |
| Loss from shares in joint ventures                        |       | (175,281)    | 1,441,015    | (100)       |
| (Loss) profit before taxation                             |       | (5,153,154)  | 9,499,164    | 1208,994    |
| Taxation  |       | 2,211,384    | (3,358,907)  | (671,824)   |
| Profit for the period                                     |       | (2,941,770)  | 6,140,257    | 537,170     |
| Other comprehensive income:                               |       |              |              |             |
| Items that may be reclassified to profit or loss:         |       |              |              |             |
| Exchange differences on translating foreign operations    |       | (324,465)    | 333,968      | (158,384)   |
| Other comprehensive income for the period net of taxation |       | (324,465)    | 333,968      | (158,384)   |
| Total comprehensive income for the period                 |       | (3,266,235)  | 6,474,225    | 378,786     |
|   |       |              |              |             |
| (Loss)/Profit attributable to:                            |       |              |              |             |
| Owners of the parent                                      |       | (2,941,770)  | 6,159,137    | 506,822     |
| Non-controlling interest                                  |       |              | (18,880)     | 30,348      |
| Total comprehensive income for the period                 |       | (2,941,770)  | 6,140,257    | 537,170     |

## **Statement of Changes in Equity**

| Figures in Rand   | Share capital | Foreign<br>currency<br>translation<br>reserve | Change in<br>ownership<br>reserve | Retained income  | Total<br>attributable to<br>equity holders<br>of the group /<br>company | Non-controlling interest | Total equity             |
|---|---------------|---|-----------------------------------|------------------|---|--------------------------|--------------------------|
| Group   |               |   |                                   |                  |   |                          |                          |
| Balance at 01 March 2022                                      | 79,911,299    | 351,123                                       | 141,047                           | 50,392,666       | 130,796,135   | 307,611                  | 131,103,746              |
| Profit for the year Other comprehensive income                | -             | -<br>333,968                                  |                                   | 6,159,137<br>-   | 6,159,137<br>333,968  |                          | 6,140,257<br>333,968     |
| Total comprehensive income for the year                       | -             | 333,968                                       | -                                 | 6,159,137        | 6,493,105   | (18,880)                 | 6,474,225                |
| Profit for the year   | 6,565,700     | -   | -                                 | -                | 6,565,700   | (18,880)                 | 6,140,257                |
| Other comprehensive income                                    | -             | -   | -                                 | (1,991,978)      | (1,991,978)   | -                        | 333,968                  |
| Balance at 28 February 2023                                   | 86,476,999    | 685,091                                       | 141,047                           | 54,559,825       | 141,862,962   | 288,731                  | 142,151,693              |
| Profit for the period<br>Other comprehensive income           | -             | (324,465)                                     |                                   | (2,941,770)      | (2,941,770<br>(324,465  | •                        | (2,941,770<br>(324,465   |
| Total comprehensive income for the period                     | -             | (324,465)                                     | -                                 | (2,941,770)      | (3,266,235  | ) -                      | (3,266,235               |
| Change in ownership interest – control lost<br>Dividends      | -             |   |                                   | -<br>(1,995,442) | (1,995,442  | (288,731)                | (288,731)<br>(1,995,442) |
| Total contributions by and distributions to owners of company | -             | -   | -                                 | (1,995,442)      | (1,995,442  | ) (288,731)              | (2,284,173               |
| Unaudited Balance at 31 August 2023                           | 86,476,999    | 360,626                                       | 141,047                           | 49,622,613       | 136,601,28  | 5 -                      | 136,601,285              |
| Note  | 6             |   |                                   |                  |   |                          |                          |

## **Statement of Cash Flows**

|  |       |                                | Group                          |                                |
|--|-------|--------------------------------|--------------------------------|--------------------------------|
| Figures in Rand  | Notes | 31 August<br>2023<br>Unaudited | 28 February<br>2023<br>Audited | 31 August<br>2022<br>Unaudited |
|  |       |                                |                                |                                |
| Cash flows from operating activities                                     |       |                                |                                |                                |
| Cash receipts from customers   |       | 15,085,780                     | 25,442,488                     | 14,937,225                     |
| Cash paid to suppliers and employees                                     |       | (6,504,023)                    | (20,201,798)                   | (8,991,446)                    |
| Cash generated from/(used in) operations                                 |       | 8,581,757                      | 5,240,690                      | 5,945,779                      |
| Interest income  |       | 785,518                        | 45,288                         | 202,658                        |
| Finance costs  |       | (7,945,582)                    | (10,554,402)                   | (4,690,218)                    |
| Tax paid Dividends paid  |       | -<br>(1,995,444)               | -<br>(1,991,978)               | -                              |
| Net cash from operating activities                                       |       | (573,751)                      | (7,260,402)                    | 1,458,219                      |
| Cash flows from investing activities                                     |       |                                |                                |                                |
| A socialities of assessment relational assistances                       |       |                                | (40.070)                       | (00, 400)                      |
| Acquisition of property, plant and equipment Sale of investment property |       | -<br>10,617,702                | (42,372)                       | (96,402)                       |
| Additions to investment property   | 2     | (4,961,923)                    | (38,843,296)                   | (942,987)                      |
| Proceeds on sale of investment property                                  | 2     | (1,001,020)                    | 8,942,323                      | 8,942,323                      |
| Loans to group companies repaid  |       | 120,000                        | 6,568,988                      | 5,200,000                      |
| Loans advanced to group companies  |       | -                              | (6,794,210)                    | (9,219,246)                    |
| Loans advanced to other loans  |       | -                              | -                              | (6,480)                        |
| Proceeds on sale of subsidiary   |       | 1,303,005                      | -                              | -                              |
| Net cash from investing activities                                       |       | 7,078,784                      | (30,168,567)                   | 3,877,208                      |
| Cash flows from financing activities                                     |       |                                |                                |                                |
| Proceeds on share issue  | 6     | -                              | 200,850                        | 200,850                        |
| Advances from interest-bearing borrowings                                |       | 5,735,304                      | 58,208,023                     | 11,000,000                     |
| Repayment of interest bearing borrowings                                 |       | (4,046,973)                    | (26,453,686)                   | (24,037,447)                   |
| Dividends paid   |       | _                              | -                              | (1,991,978)                    |
| Net cash from financing activities                                       |       | 1,688,331                      | 31,955,187                     | (14,828,575)                   |
| Total cash movement for the period                                       |       | 8,193,364                      | (5,473,782)                    | (9,493,148)                    |
| Cash at the beginning of the period                                      |       | 6,094,937                      | 12,211,648                     | -                              |
| Cash and cash equivalents included in disposal group                     |       | - · · · · · · -                | (642,929)                      |                                |
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## **Selected Explanatory Notes to the Interim Financial Results**

#### 1. New Standards and Interpretations

The condensed consolidated interim financial statements are prepared in accordance with the International Financial Reporting Standard, IAS34 Interim Financial Reporting, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by Financial Reporting Standards Council and the requirements of the Companies Act of South Africa. The accounting policies applied in the preparation of these interim financial statements are in terms of International Financial Reporting Standards and are consistent with those applied in the previous annual financial statements.

These condensed consolidated interim financial statements have not been reviewed or audited by the Company's external auditors.

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## **Selected Explanatory Notes to the Interim Financial Results**

### 2. Investment property

| Group   |                        |                       |                                       |                                   | 31 August 202              | 23                                 | 28                     | February 2023                            |                                    |
|---|------------------------|-----------------------|---------------------------------------|-----------------------------------|----------------------------|------------------------------------|------------------------|--|------------------------------------|
|   |                        |                       |                                       | Cost /                            | Accumulated C              | Carrying value                     | Cost /                 | Accumulated (                            | Carrying value                     |
|   |                        |                       |                                       | Valuation                         | depreciation               |                                    | Valuation              | depreciation                             |                                    |
| Investment property                                       |                        |                       |                                       | 274,274,182                       | (3,190,507)                | 271,083,675                        | 273,411,628            | (4,037,666)                              | 269,373,962                        |
| Reconciliation of investment property - Gr                | oup - August 2023      | 3                     |                                       |                                   |                            |                                    |                        |  |                                    |
| Investment property Investment property under development |                        |                       | Opening balance 266,777,453 2,596,509 | Additions<br>788,981<br>4,240,091 | <b>Disposals</b> (284,872) | <b>Transfers</b> 766,306 (766,306) | Amortisation (378,399) | Fair value<br>adjustments<br>(2,656,094) | <b>Total</b> 265,013,381 6,070,294 |
|   |                        |                       | 269,373,962                           | 5,029,072                         | (284,872)                  | -                                  | (378,399)              | (2,656,094)                              | 271,083,675                        |
| Reconciliation of investment property - Gr                | oup - February 20      | 23                    |                                       |                                   |                            |                                    |                        |  |                                    |
|   | Opening balance        | Additions             | Included in<br>disposal<br>group      | Classified as held for sale       | Transfers                  | Interest capitalised               | Amortisation           | Fair value adjustments                   | Total                              |
| Investment property Investment property under development | 243,903,202<br>811,755 | 422,922<br>48,092,212 | (14,050,939)                          | (16,401,359)                      | 46,972,744<br>(47,073,764) | -<br>766,306                       | (763,345)<br>-         | 6,694,228                                | 266,777,453<br>2,596,509           |
| and the property and an arrangement                       | 244,714,957            | 48,515,134            | (14,050,939)                          | (16,401,359)                      |                            | 766,306                            | (763,345)              | 6,694,228                                | 269,373,962                        |

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## **Selected Explanatory Notes to the Interim Financial Results**

|                 |           | Group       |           |
|-----------------|-----------|-------------|-----------|
|                 | 31 August | 28 February | 31 August |
| Figures in Rand | 2023      | 2023        | 2022      |
|                 | Unaudited | Audited     | Unaudited |

### 2. Investment property (continued)

#### Investment property under development

As at 31 August 2023, the investment property under development is measured at cost. The fair value is not reliably measurable due to the fact that the market for comparable properties is currently inactive, there are no alternative reliable measurements available and due to the early stage of the development it has not yet become possible to reliably measure the property's fair value. The costs relating to the three projects under development mainly relate to professional fees incurred.

### Pledged as security

Carrying value of assets pledged as security:

| Unit 1 and 2 - Block A, Willow Wood              | 68,332,431  | 67,708,891  | 62,937,742  |
|--|-------------|-------------|-------------|
| Block B, Willow Wood                             | 17,246,664  | 17,223,824  | 15,990,581  |
| Block C, Willow Wood                             | 24,254,000  | 24,254,000  | 22,900,000  |
| Block D, Willow Wood                             | 19,050,070  | 18,988,199  | 23,839,655  |
| Erf 20774, Somerset West                         | 45,174,604  | 48,784,011  | 48,620,841  |
| Erf 661, Lanseria Ext 46, Johannesburg, Gauteng* | -           | 16,401,359  | 15,450,162  |
| Erf 643, Lanseria Ext 45, Johannesburg, Gauteng* | -           | 14,050,938  | 14,216,776  |
| Erf 20, Lyme Park Township                       | 37,431,222  | 37,413,523  | 39,398,484  |
| Erf 862 & Erf 863, Firgrove Industrial Estate    | 53,524,393  | 53,171,311  | -           |
|  | 265,013,384 | 297,996,056 | 243,354,241 |

<sup>\*</sup> This property has been classified as held for sale as at 28 February 2023 - refer to note 5 for further details.

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Unaudited Consolidated Interim Financial Results for the 6 months ended 31 August 2023

## **Selected Explanatory Notes to the Interim Financial Results**

|                 |                   | Group               |                   |
|-----------------|-------------------|---------------------|-------------------|
| Figures in Rand | 31 August<br>2023 | 28 February<br>2023 | 31 August<br>2022 |
|                 | Unaudited         | Audited             | Unaudited         |

#### 2. Investment property (continued)

#### Fair value of investment property

The fair value of the property as per the valuations is:

| Investment property                                      | 271,083,677 | 269,373,962 | 211,321,465 |
|--|-------------|-------------|-------------|
| Investment property included in disposal group (note 5)  | -           | 16,146,194  | -           |
| Investment property classified as held for sale (note 5) | -           | 18,400,000  | 33,500,000  |
| Operating lease asset                                    | 12,529,755  | 12,137,958  | 15,110,920  |
| Lease modification                                       | 866,562     | 984,201     | 1,101,839   |
|  | 284,479,994 | 317,042,315 | 261,034,224 |

#### **Details of property**

#### **Investment Property**

| - Purchase price                 | 80,730,508   | 80,730,508   | 73,165,708   |
|----------------------------------|--------------|--------------|--------------|
| - Additions/improvements at cost | 167,652,872  | 148,751,731  | 102,614,683  |
| - Tenant installations           | 2,008,906    | 2,090,155    | 2,219,596    |
| - Interest capitalised           | 4,135,674    | 4,135,674    | 2,694,174    |
| - Fair value adjustments         | 71,908,013   | 89,018,192   | 82,627,302   |
| - Included in disposal group     | -            | (14,050,939) | -            |
| - Classified as held for sale    | -            | (16,401,359) | (33,500,000) |
| - Disposal                       | (55,352,298) | (24,900,000) | (18,500,000) |
|                                  | 271,083,675  | 269,373,962  | 211,321,463  |

Registers with details of land and buildings are available for inspection by shareholders or their duly authorised representatives at the registered office of the company.

### **Details of valuation**

External valuations, performed by independent, duly registered valuers were performed on the full portfolio at 28 February 2023.

Erf 20774, Somerset West was revalued by independent, duly registered valuers at 31 August 2023, taking into account the new lease on the premises (refer Note 10).

#### 3. Loans to group companies

### Joint ventures

Heartwood Logistics 1 (Pty) Ltd - 56,526

The loan is unsecured, interest free and has no fixed terms of repayment.

### **Firgrove Developments (Pty) Ltd - Normal** 3,519,966 3,420,174 3,258,138

The loan is unsecured, has no fixed terms of repayment and bears interest at Prime+1%. The interest rate at the end of the period was 12.75% (Feb 2023: 11.75%).

## **Selected Explanatory Notes to the Interim Financial Results**

|   |                        | Group                 | _                      |
|---|------------------------|-----------------------|------------------------|
| Figures in Rand   | 31 August<br>2023      | 28 February<br>2023   | 31 August<br>2022      |
| rigules III Naliu   | Unaudited              | Audited               | Unaudited              |
| 3. Loans to group companies (continued)   |                        |                       |                        |
| Firgrove Developments (Pty) Ltd - Excess The loan is unsecured, has no fixed terms of repayment and bears interest at Prime+2%. The interest rate at the end of the period was 13.75% (Feb 2023: 12.75%). | -                      | -                     | 1,038,988              |
| Firgrove Developments (Pty) Ltd The loan is unsecured, has no fixed terms of repayment and bears interest at Prime+2%. The interest rate at the end of the period was 13.75% (Feb 2023: 12.75%).          | 346                    | -                     | -                      |
|   | 3,520,312              | 3,420,174             | 4,353,652              |
| Split between non-current and current portions  |                        |                       |                        |
| Non-current assets<br>Current assets  | 3,519,966<br>346       | 3,420,174<br>-        | 3,314,644<br>1,038,988 |
|   | 3,520,312              | 3,420,174             | 4,353,652              |
| 4. Cash and cash equivalents  |                        |                       |                        |
| Cash and cash equivalents consist of:   |                        |                       |                        |
| Bank balances Bank overdraft  | 14,303,658<br>(15,357) | 6,123,839<br>(28,902) | 2,729,591<br>(11,091)  |
|   | 14,288,301             | 6,094,937             | 2,718,500              |
|   |                        |                       |                        |
| Current assets Current liabilities  | 14,303,658<br>(15,357) | 6,123,839<br>(28,902) | 2,729,591<br>(11,091)  |
|   | 14,288,301             | 6,094,937             | 2,718,500              |

(Registration number 2017/654253/06)

Unaudited Consolidated Interim Financial Results for the 6 months ended 31 August 2023

## **Selected Explanatory Notes to the Interim Financial Results**

|                 | Group  |
|-----------------|--|
| Figures in Rand | 31 August 28 February 31 August 2023 2023 2022 |
|                 | Unaudited Audited Unaudited                    |

#### 5. Non-current assets held for sale

During the current period, the group sold a portion of its investment property - Erf 661, Lanseria for R18,400,000. The cost relating to this unit was calculated at R16,401,359. The effective date of sale was 22 March 2023.

#### **Disposal group**

The group has sold its 80% shareholding in Erf 733 Woodmead Ext 14 Proprietary Limited, effective 16 March 2023, for a total consideration of R7,238,498. Per the sale agreement, the group was responsible for the management of the subsidiary until its obligations with Nedbank Limited have been released.

#### Assets and liabilities

Non-current assets held for sale

|    |  | 137,616,861 | 137,616,861             | 13,252,011 |
|----|--|-------------|-------------------------|------------|
| ls | sue of shares – ordinary shares  |             | 6,565,700               | 200,850    |
| Re | eported as at 01 March 2023  | 137,616,861 | 131,051,161             | 13,051,161 |
| R  | econciliation of number of shares issued:                                  |             |                         |            |
|    | uthorised<br>00 000 000 Ordinary no par value shares                       |             |                         |            |
| 6. | Share capital  |             |                         |            |
|    |  |             | ,,                      |            |
|    |  |             | 12,594,148              | _          |
|    | eferred tax  | -           | 656,978                 | -          |
|    | terest-bearing borrowings (Nedbank Limited) rade and other payables        | -           | 8,068,276<br>672,916    | -          |
|    | terest-bearing borrowings (Shareholder)                                    | -           | 3,195,978               | -          |
|    | abilities of disposal groups   |             |                         |            |
|    |  |             |                         |            |
|    |  | -           | 35,236,623              | 33,500,000 |
|    |  | -           | 16,836,623              | -          |
| Ca | ash and cash equivalents   | -           | 642,929                 | -          |
|    | rade and other receivables   | -<br>-      | 47,499                  | -          |
|    | vestment property<br>perating lease asset                                  | -           | 14,050,939<br>2,095,256 | _          |
|    | ssets of disposal groups   |             | 44.050.000              |            |
|    |  |             | 18,400,000              | 33,500,000 |
| O  | perating lease asset - Erf 661, Lanseria Ext 46                            | -           | 1,998,641               | 1,992,290  |
|    | vestment property - Erf 661, Lanseria Ext 46                               | -           | 16,401,359              | 15,407,710 |
|    | perating lease - Erf 643, Lanseria Ext 45                                  | -           | -                       | 2,007,780  |
|    | vestment assets neid for sale vestment property - Erf 643, Lanseria Ext 45 | -           | -                       | 14,092,220 |

86,476,999

86,476,999

80,112,149

131,616,861 (Feb 2023: 131,616,861) ordinary no par value shares

# Heartwood Properties Limited (Registration number 2017/654253/06)

Unaudited Consolidated Interim Financial Results for the 6 months ended 31 August 2023

## placted Explanatory Notes to the Interim Financial Possits

|  |                                | Group                          |                                |
|--|--------------------------------|--------------------------------|--------------------------------|
| Figures in Rand  | 31 August<br>2023<br>Unaudited | 28 February<br>2023<br>Audited | 31 August<br>2022<br>Unaudited |
| 7. Interest-bearing borrowings   |                                |                                |                                |
| Held at amortised cost   |                                |                                |                                |
| <b>Nedbank Limited</b> The loan was settled in the current year with the sale of the property described as Erf 661, Lanseria.  | -                              | 8,928,995                      | 9,356,948                      |
| Nedbank Limited  During the development of the property the loan carried interest at the prime overdraft rate, and on completion date of the building period the loan will bear interest at JIBAR plus 2.75%. During the development period only interest was repayable in monthly instalments, whereafter the loan will be repayable in instalments of interest and capital over a period of 5 years, with a bullet capital payment at the end. | 34,350,972                     | 31,953,208                     | -                              |
| The interest rate at the end of the period was 11.75% (2023: 10.75%).  |                                |                                |                                |
| The properties Erf 862 and Erf 863, Firgrove Industrial Park have been pledged as security (refer to note 2).  |                                |                                |                                |
| Heartwood Properties Limited provided a guarantee of R13,920,000 for the loan.   |                                |                                |                                |
| Nedbank Limited The loan bears interest at prime overdraft rate less 0.25% and is repayable in monthly capital instalments of R33,772.   | 2,221,596                      | -                              | -                              |
| The interest rate at the end of the period was 11.50% (2023: n/a) per annum.   |                                |                                |                                |
| The property Unit 8 Tonquani House, Somerset West has been pledged as security.  |                                |                                |                                |

### Standard Bank of South Africa Limited

The loan bears interest at prime overdraft rate less 0.75% and is repayable in monthly capital instalments with a bullet payment on 28 February 2026. The interest rate at the end of the period was 10.75% (2023: 10%) per annum.

The properties Willow Wood Office Park Blocks A, B, C and D as well as Erf 20, Lyme Park have been pledged as security.

77,513,452 77,961,453 68,104,858

## **Selected Explanatory Notes to the Interim Financial Results**

|   |                   | Group               |                   |
|---|-------------------|---------------------|-------------------|
| Figures in Rand   | 31 August<br>2023 | 28 February<br>2023 | 31 August<br>2022 |
|   | Unaudited         | Audited             | Unaudited         |
| 7. Interest-bearing borrowings (continued)  |                   |                     |                   |
| Nedbank Limited During the development of the property the loan carried interest at the prime overdraft rate, and on completion at the prime overdraft rate less 0.25% per annum. The interest rate at the end of the period was 10,75% (2023: 10.50%). | 30,322,208        | 30,380,008          | 25,522,342        |
| During the development period only interest was repayable in monthly instalments, after which the loan is repayable in monthly instalments over a period of 5 years with a bullet payment in November 2025.   |                   |                     |                   |
| The property Erf 20774 Somerset West has been pledged as security (refer to note 2).  |                   |                     |                   |
| Guarantees provided for the loan includes an irrevocable guarantee of R11,450,000 from Heartwood Properties Limited in favour of Nedbank Limited.   |                   |                     |                   |
| Nedbank Limited The loan balance, as at 28 February 2023, has been included as part of the disposal group as detailed in note 5.  | -                 | -                   | 8,378,756         |
| Chirpy Properties Proprietary Limited The loan balance, as at 28 February 2023, has been included as part of the disposal group as detailed in note 5.  | -                 | -                   | 133,922           |
|   | 144,408,228       | 149,223,664         | 111,496,826       |
| Split between non-current and current portions  |                   |                     |                   |
| Non-current liabilities   | 142,265,243       | 134,600,042         | 89,943,898        |
| Current liabilities   | 2,142,985         | 14,623,622          | 21,552,928        |
|   | 144,408,228       | 149,223,664         | 111,496,826       |
| 8. Revenue  |                   |                     |                   |
| Revenue from rental of investment property  |                   |                     |                   |
| Revenue recognised in terms of IFRS 16 Leases: Lease incentive amortisation (Straight-line basis)   | (117,638)         | (235,277)           | (117,638)         |
| Straight-lining lease adjustment (straight-line basis)  | (1,606,842)       |                     | 833,597           |
| Rental income (straight-line basis)   | 12,232,080        | 23,571,080          | 11,866,640        |
| Revenue recongised in terms of IFRS 15 Revenue from contracts with customers:   |                   |                     |                   |
| Recoveries: Electricity, water, refuse, rates and taxes (over time)   | 3,201,121         | 6,030,411           | 2,857,641         |
|   | 13,708,721        | 31,320,747          | 15,440,240        |
| Revenue other than from contracts with customers  |                   |                     |                   |
| Interest received (trading)   |                   | -                   | 59,062            |
|   | 13,708,721        | 31,320,747          | 15,499,302        |

## **Selected Explanatory Notes to the Interim Financial Results**

|   |                        | Group               |                   |
|---|------------------------|---------------------|-------------------|
| Figures in Rand   | 31 August<br>2023      | 28 February<br>2023 | 31 August<br>2022 |
|   | Unaudited              | Audited             | Unaudited         |
| Operating profit (loss)   |                        |                     |                   |
| Operating profit for the period is stated after charging (crediting) the foll | owing, amongst others: |                     |                   |
| Auditor's remuneration<br>Audit fees - South Africa                           | 671.250                | 510,000             | 510,000           |
| Audit fees - South Africa<br>Audit fees - UK                                  | 071.230                | 510,000<br>154,947  | 510,000           |
|   | 671,250                | 664,947             | 510,000           |
| Remuneration, other than to employees   |                        |                     |                   |
| Administrative and managerial services  | 23,157                 | 555,973             | 151,853           |
| Consulting and professional services  | 1,496,356              | 2,441,633           | 917,112           |
| Secretarial services  | 106,623                | 178,685             | 93,900            |
|   | 1,626,136              | 3,176,291           | 1,162,865         |
| Employee costs  |                        |                     |                   |
| Salaries, wages, bonuses and other benefits                                   | 2,251,370              | 5,629,045           | 3,242,760         |
| Long term incentive scheme  | 192,837                | 12,546              | (1,093,561)       |
| Total employee costs  | 2,444,207              | 5,641,591           | 2,149,199         |
| Leases  |                        |                     |                   |
| Short-term leases   | 20,905                 | 250,857             | 125,428           |
| Depreciation and amortisation   |                        |                     |                   |
| Amortisation of investment property (tenant installations)                    | 370,682                | 763,345             | 363,602           |
| Depreciation of property, plant and equipment                                 | 35,553                 | 55,524              | 29,893            |
| Total depreciation and amortisation   | 406,235                | 818,869             | 393,49            |
| Movement in credit loss allowances  |                        |                     |                   |
| Trade and other receivables   | 1,263,795              | (343,912)           | (294,638)         |
| Other   |                        |                     |                   |
| Levies  | 1,085,311              | 1,942,303           | 855,579           |
| Listing costs   | 102,425                | 176,878             | 111,158           |
| Municipal expenses  | 1,740,303              | 3,666,766           | 1,679,889         |
| Rates   | 1,073,015              | 1,964,765           | 1,043,873         |
| Travel  | 3,209                  | 58,798              | 19,55             |

(Registration number 2017/654253/06)
Unaudited Consolidated Interim Financial Results for the 6 months ended 31 August 2023

## **Selected Explanatory Notes to the Interim Financial Results**

#### 10. Events after the reporting period

Tenant liquidation and lease cancellation

The tenant at Erf 20774 Somerset West (BuildIt Plus) was placed into provisional liquidation on 25 April 2023. The exposure to this tenant as at 31 August 2023 was R480,653 for which a claim against the insolvent estate will be lodged.

The lease was canceled on 12 September 2023 and a new tenant took occupation on 12 October 2023. The fair value of the property as at 31 August 2023 was determined taking into account the new lease terms.

No other matter which is material to the financial affairs of the group has occurred between the reporting date and the date of the approval of these annual financial statements.